

Andrew Michael Evans

B.Com, B.Acc (Honours), CA (SA)



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PROFESSIONAL QUALIFICATIONS

2011 Chartered Accountant - CA (SA)
SAICA Final Qualifying Examination Part 1 (2009) & Part 2 (2010)

TERTIARY EDUCATION

2008 Bachelor of Accounting (Honours) – University of South Africa
2007 Bachelor of Commerce (Financial Accounting) - University of Cape Town

SHORT COURSES/CERTIFICATES

2015 Certificate in Import & Export Management – University of Cape Town
2010 APT – Audit Professional Training

PRIMARY & SECONDARY EDUCATION

1991 – 2003 St John's College, Johannesburg
Matric Subjects (HG): English; Afrikaans; Science; Mathematics; History & Geography
Participated in cricket, rugby and athletics.

PROFILE

I am a qualified CA (SA) with over 13 years of financial services experience. I have been fortunate to gain significant international experience, having lived and worked in the UK for 3 years and the USA for 9 months and having worked with companies across Africa. In addition to dealing with multinational businesses with operations across the world, I have also had significant exposure to small entities and start-ups.

I have a passion for startups having been involved in a number of early-stage businesses, helping to set them up from an administrative point of view as well as driving business growth. In the UK, I had a front-row seat to numerous investments on the cutting edge of innovation and technology. I was able to analyse and understand the rationale behind the investment decisions, as well as following their progress and growth. I have also successfully invested in over 35 early-stage companies through crowdfunding platforms in the UK and Europe. Among others, the joy of working with start-ups is the inherent questioning of the status quo to find innovative ways of doing things and solving problems. My accounting and financial management experience provide a solid base for understanding the greater business risks and what makes a successful business tick. I have an inquisitive mind that is always looking to learn, try new things and expand my skill-set.

I returned to South Africa from the UK at the end of 2018 to make a difference and have an impact on this country and the region. There is huge potential in South Africa to make a tangible difference in people's lives and I largely see its problems as opportunities to make a difference. We are underdeveloped in numerous fields and there lies an enormous opportunity to leverage new technologies to find creative solutions, create employment and offer previously unattainable services to under-served communities. This will hopefully contribute to solving some of the greater social issues such as poverty and inequality.

On the social side, I am a passionate sportsman/fan and I am currently involved in golf, tennis, road/trail running and yoga. I am an avid traveler and have visited parts of Africa, Europe, North and Central America, the Middle East and South-East Asia. In recent years, I have found immense joy in writing and, most significantly, have started a blog, and have been writing about South Africa and some of its unique challenges. I have a great love of nature, the bush and conservation. I was recently involved in a mountain bike race where our team raised funding for vulture conservation. Other interests include hiking, fishing, music, reading, chess, current affairs and I have an active portfolio on the stock market.

SKILLS

Chartered Accountant CA (SA)
Management consultant
Organisation & office management
Financial management
Offshore company specialist
Business strategy & modelling
Financial modelling & valuations
Start-up setup & advisory
Business development
Fundraising assistance
Crowdfunding advisory
Presentation & communication skills
Financial Reporting
Risk management
Audit experience

COMPUTER SKILLS

Advanced Excel
Microsoft Office / Google Docs
Microsoft Navision
5Series
Sage Pastel Accounting Software
SAP
Deloitte AS2 Audit System

INTERESTS

Nature, the bush & conservation
Writing
Crowdfunding and start-ups
Travelling
Hiking
Road & trail running
Golf
Yoga
Birding
Fishing
Music
Chess
Reading
Current affairs
Stock markets

WORK EXPERIENCE

Andy Evans Consulting - (January 2020 - Present)

www.andyevansconsulting.com

I worked on multiple freelance projects – clients have included an online marketplace, a Proptech start-up, an e-commerce start-up and various other small businesses.

- Financial modelling & valuations
- Start-up advisory and fundraising assistance
- Outsourced CFO services
- Offshore company advisory
- Partnered with the COBRA initiative - <https://cobra.org.za/>

Bellerive Finance Plc, London - (November 2015 – Present)

I joined Bellerive Finance as Group Accountant to assist with the financial duties of the COO, who would be going on a year of maternity leave. On her return, I was promoted to the position of Head of Private Equity. In October 2018, I returned to SA and stayed on as a consultant on a part-time basis.

Director - Bellerive Finance (Pty) Ltd (October 2021 – Present)

- Appointed as director of the South African entity
- Overseeing the South African trade finance business

Consultant (October 2018 - Present)

- Advisory role in the private equity business
- Ad hoc projects across the group

Head of Private Equity (February 2017 - October 2018)

- Setup, day to day running and management of the private equity structures
- Review of rationale behind investment decisions and continuous monitoring of investment performance
- Quarterly reporting to board and preparation of board packs
- Management of relationships with target companies, funders and 3rd party advisors
- Continued assistance with accounting duties across the group

Group Accountant (November 2015 - January 2017)

- Group reporting and preparation of board meeting packs
- Review of monthly Bellerive Group management accounts and consolidation
- Financial management of Bellerive Finance annual financial statements
- Coordination of the external audit and preparation of audit file
- Review annual tax returns, VAT returns and other submissions to HMRC
- Preparation of annual budgets across group
- Compliance
- General assistance with day-to-day management of the office

Customerger, Johannesburg - (February 2019 – July 2019)

Joined Customerger in its infancy as Head of Business Development to assist in the setting up the company and to drive the development of a sales pipeline, in the hope of setting up a sustainable business venture. Customerger developed artificial intelligence (AI) software that merges customer databases, across multiple messy and inconsistent data sources, into one masterfile without needing a perfectly populated unique identifier. This allows clients to gain a single view of each customer and to maximise the value extracted from their data.

Head of Business Development

- Assistance with business strategy and general administration
- In-depth research and insight into the AI and 'big data' markets
- Development of the marketing strategy and lead sourcing
- Development of deal pipeline and client vetting process
- Client engagement and sales pitching

Civitas Capital Partners (Pty) Ltd, Johannesburg (August 2013 – October 2015)

Civitas Partners is a group of companies specializing in raising finance and M&A advisory for governments and state owned entities throughout Africa. I joined Civitas at an early stage and drove the setup of the back office. I performed the role of the Group Financial Controller for the companies based across the world. Holding companies were in the UK, Malta and the Cayman Islands with subsidiaries in South Africa and Mozambique. Other offices included Chad and Ghana.

Group Financial Controller:

- Complete financial management responsibilities including the creation and management of group reporting, accounting, controls, budgeting, consolidation, transfer pricing, tax, cash and foreign exchange exposure management, and payroll/HR duties
- Managed 5-10 people based in various counties
- Creation and registration of companies within South Africa, Malta and Mozambique
- Valuations and financial modelling
- Liaison and negotiation with external service providers in various jurisdictions
- Secretarial duties including minutes, resolutions, etc

Standard Bank, Johannesburg - (October 2012 – July 2013)

I worked on two projects with Standard Bank as a freelance consultant. Namely the Core Banking Transformation project and in the Property Finance Division.

Deloitte, Johannesburg & Miami - (January 2009 – April 2012)

I joined the Financial Institutions Services Team (FIST) of Deloitte in Johannesburg to complete my 3 years of articles towards the qualification of Chartered Accountant. I was involved in the audit of both public and private companies. These included banks, insurance companies, private equity clients and retirement/pension funds.

Outside of the usual roles and responsibilities, I was given the opportunity to go on multiple secondments and was able to gain skills and experience outside of auditing. I was seconded to Hollard Insurance Company for 3 months, as well as working on two exciting projects for Deloitte Consulting. Near the end of my final year, I was fortunate to experience the Miami office in the USA for 6 months as part of the JIT secondment program.

References

Note: All contact details available on request

Name: Bradley Smith
Position: Director - Business Optics / Customerger
Email:
Contact number:

Name: Claire Susskind
Position: Director - Bellerive Finance Plc (UK)
Email:
Contact number:

CHARACTER REFERENCE

Name: Andrew Mitchell
Position: Partner – Fasken
Contact number: